



COURSE UNIT (MODULE) DESCRIPTION

Course unit (module) title	Code
WILLEM C. VIS INTERNATIONAL COMMERCIAL ARBITRATION MOOT I/II P.	

Lecturer(s)	Department(s)
Coordinator: assoc. prof. dr. Eglė Zemlytė Other(s): teaching assist. Vytautas Vaicekaskas	Vilnius University, Faculty of Law, Department of Private Law Saulėtekio av. 9, Building 1, LT-10222, Vilnius, 311 room, phone (8 5) 236 6170, e-mail: ptkatedra@tf.vu.lt

Study cycle	Type of the course unit (module)
First	Optional

Mode of delivery	Course unit delivery period	Language(s) of instruction
Blended	7 (autumn) semester / 9 (autumn) semester	English

Requirements for students	
Pre-requisites: Civil Law. General Part, Civil Law. Law on Obligations I/II and II/II, Civil Procedure Law I/II and II/II, Public International Law.	Co-requisites (if any): none

Number of credits allocated	Total student's workload	Contact hours	Self-study hours
5	133	48	85

Purpose of the course unit (module): programme competences to be developed		
The aim of the course is to assist students to participate in the Willem C. Vis International Commercial Arbitration Moot (Vis Moot) competition by enhancing knowledge of arbitration as a method of solving disputes and application of the United Nations Convention on Contracts for the International Sale of Goods 1980 (CISG). In addition, the students develop advocacy skills (drafting procedural documents, understanding practical aspects of the dispute resolution) as well as team work skills.		
Learning outcomes of the course unit (module)	Teaching and learning methods	Assessment methods
Students: Will develop an understanding of how contemporary issues in international commercial sales law and international commercial arbitration arise and are resolved in practice.	Seminars (individually and together with the team members – case study, analysis of relevant issues, group discussions on relevant issues, drafting of legal documents), group consultations, individual work (individually and together with the team members – analysis of the relevant legal framework, policy and case-law, reading of academic literature, preparation of memoranda).	Preparation of the memorandum for Claimant and for Respondent
Will identify legal problems related to international commercial arbitration and international commercial sales law in a fact-based case file.	Seminars (individually and together with the team members – case study, analysis of relevant issues, group discussions on relevant issues, drafting of legal documents), group consultations, individual work (individually and together with the team members – analysis of the relevant legal framework, policy and case-law, reading of academic literature, preparation of memoranda).	Preparation of the memorandum for Claimant and for Respondent
Will be able to find and systemically interpret legal sources of international commercial sales law, as well as to apply relevant rules and regulations, inter alia, CISG, in support of their legal arguments.	Seminars (individually and together with the team members – case study, analysis of relevant issues, group discussions on relevant issues, drafting of legal documents), group consultations, individual work (individually and together with the team members – analysis of the relevant legal framework, policy and case-law, reading of academic literature, preparation of memoranda).	Preparation of the memorandum for Claimant and for Respondent

Will be able to prepare legal arguments in a structured procedural document (memoranda for claimant and respondent) competently in a skilled manner.	Seminars (individually and together with the team members – case study, analysis of relevant issues, group discussions on relevant issues, drafting of legal documents), group consultations, individual work (individually and together with the team members –analysis of the relevant legal framework, policy and case-law, reading of academic literature, preparation of memoranda).	Preparation of the memorandum for Claimant and for Respondent
Will be able to critically and logically communicate their ideas and thoughts in the area of international commercial sales law individually and in a group; in a reasoned, critical and ethical manner provide reasoning for legal positions in practical dispute situations.	Seminars (individually and together with the team members – case study, analysis of relevant issues, group discussions on relevant issues, drafting of legal documents), group consultations, individual work (individually and together with the team members –analysis of the relevant legal framework, policy and case-law, reading of academic literature, preparation of memoranda).	Preparation of the memorandum for Claimant and for Respondent
Will be able to actively and productively participate and collaborate in cross-cultural team activities, as well as to ensure group members integration by applying ethical values and moral sensibility in respect to cultural and social diversity.	Seminars (individually and together with the team members – case study, analysis of relevant issues, group discussions on relevant issues, drafting of legal documents), group consultations, individual work (individually and together with the team members –analysis of the relevant legal framework, policy and case-law, reading of academic literature, preparation of memoranda).	Preparation of the memorandum for Claimant and for Respondent

Content: breakdown of the topics	Contact hours							Self-study: hours and assignments	
	Lectures	Consultations	Seminars	Practical sessions	Laboratory activities	Internship/work placement	Contact hours	Self-study hours	Assignments
1. Introduction to legal research and legal writing, the memorials of the previous Willem C. Vis International Commercial Arbitration Moot competitions		4	4				8	3	Analysis of the memorials of the previous Willem C. Vis International Commercial Arbitration Moot competitions
2. Introduction to commencement of arbitral proceedings and types of procedural documents and supporting evidence (Parties’ initial submissions, evidence, witness statements, arbitral institutions letters, Procedural Order No. 1)		4	4				8	4	Analysis of the problem (Parties’ initial submissions, evidence, arbitral institution’s letters (if any), Procedural Order No. 1 (if any))
3. Relevant procedural issues of international commercial arbitration		4	4				8	16	Analysis of relevant procedural issues of international commercial arbitration
4. Relevant substantive issues of the United Nations Convention on Contracts for the International Sale of Goods		4	4				8	16	Analysis of relevant substantive issues of the United Nations Convention on Contracts for the International Sale of Goods
5. The skeleton arguments for the Claimant’s memorandum		4					4	8	Drafting the skeleton arguments for the Claimant’s memorandum
6. The Claimant’s memorandum		4					4	15	Drafting the Claimant’s memorandum
7. The skeleton arguments for the Respondent’s memorandum		4					4	8	Drafting the skeleton arguments for the Respondent’s memorandum
8. The Respondent’s memorandum		4					4	15	Drafting the Respondent’s memorandum
Total		32	16				48	85	

Assessment strategy	Weight, percentage	Assessment period	Assessment criteria
Preparation of the memorandum for Claimant	50	Until beginning of December (the date set for the submission of the memoranda for Claimant)	The students are assessed based on their involvement and contribution in the drafting of the Claimant's memorandum, the command of written English and the legal abilities demonstrated in the solving of the Moot problem. The following aspects of the performance are evaluated: - Compliance with form and content requirements set by the Vis Moot Rules; - Use of legal sources and their appropriate citation; - Consistency and clarity of arguments and conclusions; - Reliance on the factual evidence of the case; - Appropriate formatting of the memorandum.
Preparation of the respective part of memorandum for Respondent	50	At the end of semester	The students are assessed based on their involvement and contribution in the drafting of the Respondent's memorandum (assigned part), the command of written English and the legal abilities demonstrated in the solving of the Moot problem. The following aspects of the performance are evaluated: - Compliance with form and content requirements set by the Vis Moot Rules; - Use of legal sources and their appropriate citation; - Consistency and clarity of arguments and conclusions; - Reliance on the factual evidence of the case; - Appropriate formatting of the memorandum.

Author	Year of publication	Title	Issue of a periodical or volume of a publication	Publishing place and house or web link
Compulsory reading: additional reading is to be indicated after the problem for the competition is announced				
Risse, Jörg (ed.):	2013	The Complete (but Unofficial) Guide to the Willem C. Vis International Commercial Arbitration Moot		München
Kee, Ch.	2007	The Art of Argument: A Guide to Mooting		Cambridge University Press, New York
Ingeborg Schwenzer, Ulrich G. Schroeter (ed.)	2022	Commentary on the UN Convention on the International Sale of Goods (CISG)		New York: Oxford University Press
Born, Gary	2020	International Commercial Arbitration		Kluwer Law International
Bantekas, I. et. al.	2020	UNCITRAL Model Law on International Commercial Arbitration: a commentary		Cambridge University Press, New York